



# Residential HVAC Rebate Program



## QIV CONTRACTORS—FOR A LIMITED TIME ONLY—

### Up to \$1325 in Incentives & Rebates for Qualified Replacement Units

Greetings COOL SMART Contractor,

National Grid and NSTAR Electric are pleased to announce a Central Air Conditioning Early Replacement component to the COOL SMART 2008 Program. Only trained, participating COOL SMART QIV contractors can be part of this exciting opportunity to replace older, operational, inefficient residential units with high efficiency equipment. Customer incentives are substantial, so ask for our Early Replacement flier to promote this to your customers!

#### Eligibility requirements:

1. Your customer must be a National Grid or NSTAR Electric residential customer in MA or RI.\*
  2. Existing, operational, AC equipment must be 10 SEER or less. You will be required to perform a QIV pre-test on the existing system to verify that it is operational, and also to furnish the system nameplate information to determine equipment SEER rating and eligibility.
  3. New equipment must be SEER 14, EER 12 or greater. Manual J sizing calculation/documentation and passing QIV test are required.
  4. Customer must agree to allow COOL SMART staff to perform an optional site visit to confirm that the existing equipment and/or new equipment installation meets program requirements.
  5. Contractor incentives are \$225 for performing both a pre-test and a passing post-QIV test, \$100 for the Manual J sizing calculation, and \$100 for an early replacement installation. **Total contractor incentive is \$425.**
- Upon installation and QIV verification, the customer will receive the COOL SMART \$500 rebate for equipment with SEER 14, EER 12. The customer will also receive an additional \$400 Early Replacement rebate, for a **combined rebate amount of \$900.**
  - Only one rebate form—the “2008 Early Replacement Rebate” form—is required for the customer to receive the \$900 combined equipment and Early Replacement rebate. Please do NOT use the standard program rebate form.

#### Take advantage of a \$900 total rebate for your customers in this limited opportunity.

This offer is in effect April 15-September 30, 2008. Rebate applications must be postmarked by Oct. 31, 2008.

Call Charlie McCracken at 508-328-0946 to arrange training if you are not on our participating QIV contractor list. We look forward to your participation in COOL SMART's Central A/C Early Replacement Program offer or any of our other offers.

*Agnes Hagopian*  
Manager, COOL SMART Program

\*Offers are subject to program terms and conditions and are valid only for residential customers in MA and RI where COOL SMART is offered by the program sponsors, National Grid and NSTAR Electric. This program is not offered to NSTAR Electric customers on Martha's Vineyard or Cape Cod, or Cape Light Compact, WMECo or Unital customers

Sponsors for Massachusetts and Rhode Island customers:

**nationalgrid**  
The power of action.



COOL SMART • c/o Conservation Services Group  
40 Washington Street • Westborough, MA 01581  
Web: [www.mycoolsmart.com](http://www.mycoolsmart.com)  
Phone: 1-800-473-1105 • Fax: 508-836-3181

